

Saskatchewan

International Trade and Investment Outcomes

Saskatchewan's International engagement strategy is delivering results that work for the people of Saskatchewan. The province now has trade offices in eight countries, and continues to deliver success through missions and continued engagement.

China



- Exports have increased 32% between 2019 and 2021 to \$4.1 billion.
- Saskatchewan's 2nd largest export market in 2021.

India



- Exports to India were \$604.1 million in 2021.
- Exports for this year are \$963 million, an increase of 88.6% compared to the same period in 2021. This increase is driven by a 345% increase in potash exports.
- Following the Minister of Trade and Export Development's mission in April, Saskatchewan's India Office helped secure a deal that will provide more than 12,000 Indian farmers with SMART Seeder technology to improve productivity and profitability.

Japan



- Saskatchewan's 3rd largest export market in 2021, with \$1 billion in exports so far this year.
- Exports for this year are \$1.0 billion.
- Exports increased 26% between 2019 and 2021 to \$1.4 billion.
- Saskatchewan's Japan Office attended and advanced trade relations at the 12th Biomass Pellets Trade & Power in Tokyo. Prairie Clean Energy (PCE) was also in attendance and the trade mission resulted in a partnership between PCE and RENOVA Inc.

Mexico



- Exports increased 67% between 2019 and 2021 to \$992.9 million.
- Exports for this year are \$724 million, an increase of 7.4% compared to the same period in 2021.
- A recent MOU signed between several Mexican universities, and the universities of Saskatchewan, Regina, and Saskatchewan Polytechnic will see more Mexican students attending school in Saskatchewan.
- Saskatchewan's Mexico Office hosted the Minister of Advanced Education in May 2022 and supported a follow-up visit of the Government of Yucatan to Saskatchewan in July 2022. Following these activities, 130 out of 170 students in the Yucatan state program enrolled in short-term courses in Saskatchewan.

Singapore



- Exports for this year are \$5.1 million, an increase of 51.9% compared to the same period in 2021. This increase is driven by a 187% increase in wheat exports.
- Exports to the ASEAN region (Association of Southeast Asian Nations, which includes Vietnam and Singapore) increased 22% between 2020 and 2021 to \$1.5 billion.
- Saskatchewan is engaged with the federal government to expand market access through a free trade agreement with ASEAN countries.
- For the first time, Saskatchewan is shipping quinoa to Singapore thanks to the work conducted by Saskatchewan's Singapore Office.
- During a recent mission to the Philippines, the Ministry of Advanced Education signed an MOU with the Philippines Commission on Higher Education. Saskatchewan's Singapore Office supported the implementation of the MOU, encouraging collaboration between Saskatchewan institutions and their counterparts in the Philippines.

United Arab Emirates (UAE)



- Exports increased 54% between 2019 and 2021 to \$636.4 million.
- Exports to the Middle East and North Africa (MENA) region (which includes UAE) increased 33% between 2019 and 2021 to \$1.8 billion.
- Saskatchewan's UAE Office is assisting a major gas producer from the UAE in setting up an office in SK to source sustainably produced products from the province.
- As a whole, MENA is one of Saskatchewan's largest export markets.
- In May of 2022, the Saskatchewan Premier signed an MOU with the Abu Dhabi Department of Energy which includes the first Saskatchewan commitment to NetZero by 2050.

United Kingdom (UK)



- Exports increased 173% between 2019 and 2021 to \$211.5 million.
- Exports for this year are \$180 million, an increase of 14.9% compared to the same period in 2021.
- Exports to the European Union (EU) region (which includes the UK) region increased 44% between 2019 and 2021 to \$1.8 billion.
- Exports to the EU region for this year are \$1.4 billion, an increase of 28.6% compared to the same period in 2021 following the Premier's mission to the UK.
- The Saskatchewan Research Council and UK Research and Innovation are currently discussing two partnership MOUs in the areas of short-loop magnet recycling and traceability of rare earth elements inputs.
- The University of Saskatchewan/VIDO (Vaccine and Infectious Disease Organization) have developed an MOU with Pirbright Institute.
- Saskatchewan-based Black Fox Distillery has partnered with a top-category hotel in London after a successful mission to market their product in the UK.

Vietnam



- Exports to Vietnam were \$74.3 million in 2021.
- Exports for this year are \$91.7 million, an increase of 50.2% compared to the same period in 2021. This increase is driven by a 51% increase in potash exports.
- Exports to the ASEAN region for Jan-Sep 2022 are \$2.2 billion, an increase of 114.2% compared to the same period in 2021.
- Saskatchewan's Vietnam Office supported the Saskatchewan Research Council's mission to Vietnam in October 2022 which led to initial collaborations and partnerships with Vietnamese government, industry and research institutes on rare earth and sustainable mining initiatives.
- The University of Regina's mission to Vietnam in June 2022 led to new MOUs and Exchange Agreements with Hanoi Foreign Trade University.