

SaskTel 2020/21 Annual Report

A Year for Caring...



FINANCIALS

Net Income (\$ millions)	Revenue (\$ millions)	Return on Equity (%)	Capital Investment (\$ millions)
2020/21 \$130.8	2020/21 \$1,317.7	2020/21 11.0%	2020/21 \$308.2
2019/20 \$119.8	2019/20 \$1,283.7	2019/20 10.2%	2019/20 \$262.9



CUSTOMER CONNECTIONS

Broadband Internet	maxTV Service	Wireless	Fibre	Wireline Voice
+5.1%	+2.5%	+2.4%	+14.0%	(6.1%)
Subscriber Growth	Subscriber Growth	Subscriber Growth	Subscriber Growth	Subscriber Decline
2020/21 831,807 2019/20 791,421	2020/21 114,120 2019/20 111,382	2020/21 639,239 2019/20 624,208	2020/21 149,867 2019/20 131,485	2020/21 289,934 2019/20 308,719



CORPORATE SOCIAL RESPONSIBILITY

Community Investment Program	SaskTel Pioneers	SaskTel TelCare Contributions	Supporting Saskatchewan	Customer Data Relief
\$2.5M	\$1.4M	\$0.2M	73.0%	24PB
308 Non-profit & Charitable Organizations	\$1.1M In-Kind/\$0.3M Invested & Over 19,000 Volunteer Hours	65 Saskatchewan Organizations	Suppliers Located in Saskatchewan	Unlimited Wireless Data provided during the pandemic PB = Petabyte



INFRASTRUCTURE

50 Mbps Fixed Broadband	Fibre Footprint	Fibre to the Premises (Consumer and Business)	Wireless Data Usage
85.0%	60.0%	+10.0%	+36.7%
Across 350 Saskatchewan Communities	SK Coverage	Total Passed Growth	Data Traffic Growth

I noticed you were sad when I dropped by to fix your phone. I hope these brighten your day.

Sincerely,
Pierce the SaskTel Guy

